



Shannon Buss

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- **Performance Management Network (PMN)**
 - Leadership Excellence
 - Effective Negotiating for Real Estate Professionals
 - Harnessing the Power: Skills Based Performance Management
 - Networking and Referrals: Building Business and Profit
 - The Business of Your Business: Formula, Financials, Function, Freedom
- **ABR – Accredited Buyer Representative Designation**
- **GREEN – Green Designation**
- **SRS – Seller Representative Specialist Designation**
- **PSA - Pricing Strategy Advisor Mastering the CMA**
- **Buying a Home with a Reverse Mortgage**
- **Real Estate Investing**