

**Principles and Practice of Real Estate—Dynamic Directions**  
**February 3, 2020 through April 20, 2020**  
**5:30-8:30 Monday and Wednesday**

**Session 1**                      **2/3/20**

Unit: 1                      Introduction to the Real Estate Business  
Unit: 2                      Real Property and the Law

**Session 2**                      **2/5/20**

Unit: 3                      Forms of Real Estate Ownership  
Unit 4                      Interests in Real Estate

*CT Law Book Chapter 3 & 4*

**Session 3.**                      **2/10/20**

Unit: 6                      Transfer of title  
Unit: 7                      Title Records

*CT Law Book Chapters 8 & 9*

**Session 4**                      **2/12/20**

Unit: 8                      Brokerage

*CT Law Book Chapter 1*

**Session 5**                      **2/19/20**

**Unit: 9**                      Agency

*CT Law Book Chapter 1*

**Session 6**                      **2/24/20**

Unit: 10                      Client Representation Agreements

*CT Law Book Chapter 2*

**Session 7**                      **2/26/20**

Unit: 10                      Real Estate Contracts

*CT Law Book Chapter 7*



**Session 16**                    **3/30/20**

Unit: 17                    Leases  
Unit: 19                    Property Management

***CT Law Book Chapter 12***

**Session 17**                    **4/1/20**

Unit 20                    Land Use Controls and Property Development

***CT Law Book Chapter 14***

**Session 18**                    **4/6/20**

Unit: 21                    Environmental Issues and the Real Estate Transaction

***CT Law Book Chapter 17***

**Session 19**                    **4/8/20**

**Math Review**

**Session 20**                    **4/13/20**

**Final Review**

**Session 21**                    **4/15/20**

**Final Exam**

***No classes on:***

**February 17, 2020 President's Day**