

**Principles and Practice of Real Estate—Dynamic Directions**  
**January 25, 2021- April 7, 2021**  
**5:30-8:30 Monday and Wednesday**

**Session 1**                      **1/25/21**

**Unit: 1**                      **Introduction to the Real Estate Business**  
Unit: 2                      Real Property and the Law

**Session 2**                      **1/27/21**

Unit: 3                      Forms of Real Estate Ownership  
Unit 4                      Interests in Real Estate

*CT Law Book Chapter 3 & 4*

**Session 3.**                      **2/1/21**

Unit: 6                      Transfer of title  
Unit: 7                      Title Records

*CT Law Book Chapters 8 & 9*

**Session 4**                      **2/3/21**

Unit: 8                      Brokerage

*CT Law Book Chapter 1*

**Session 5**                      **2/8/21**

**Unit: 9**                      Agency

*CT Law Book Chapter 1*

**Session 6**                      **2/10/21**

Unit: 10                      Client Representation Agreements

*CT Law Book Chapter 2*

**Session 7**                      **2/17/21**

Unit: 11                      Real Estate Contracts

*CT Law Book Chapter 7*

**Session 8**                      **2/22/21**

Unit: 15                      Real Estate Taxes and Other Liens  
Unit: 5                              Land Descriptions

*CT Law Book Chapter 5&6*

**Session 9**                      **2/24/21**

Unit: 18                      Fair Housing

*CT Law Book Chapter 15*

**Session 10**                      **3/1/21**

**Mid Term**

**Session 11**                      **3/3/21**

Unit: 12                      Real Estate Financing Principles

*CT Law Book Chapter 11*

**Session 12**                      **3/8/21**

**Unit: 13**                      **Government Involvement in Real Estate Financing**  
*CT Law Book Chapter 11*

**Session 13**                      **3/10/21**

Introduction to CT Law

*CT Law Book Chapter 10*

**Session 14**                      **3/15/21**

Unit 16                      Real Estate Appraisal

*CT Law Book Chapter 13*

**Session 15**                      **3/17/21**

Unit: 14                      Closing the Real Estate Transaction

*CT Law Book Chapter 16*

**Session 16**                      **3/22/21**

Unit: 17                      Leases  
Unit: 19                      Property Management

*CT Law Book Chapter 12*

**Session 17**                      **3/24/21**

Unit 20                      Land Use Controls and Property Development

*CT Law Book Chapter 14*

**Session 18**                      **3/29/21**

Unit: 21                      Environmental Issues and the Real Estate Transaction

*CT Law Book Chapter 17*

**Session 19**                      **3/31/21**

**Math Review**

**Session 20**                      **4/5/21**

**Final Review**

**Session 21**                      **12/2/20**

**Final Exam**

***No classes on:***

**February 15, 2021 President's Day**